FEINDEF 2025: a new phase of strategic cooperation in the naval sector between Navantia and Leonardo announced

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A Memorandum of Understanding to strengthen industrial cooperation

During the **International Defense Fair FEINDEF 2025**, held in Madrid from May 12 to 14, **Navantia and Leonardo** formalized a new collaboration agreement aimed at **promoting and marketing integrated naval solutions** in the Defense sector. The news, made public through a joint statement during the event, marks a decisive step towards expanding a long-term industrial partnership.

The **Memorandum of Understanding (MoU)** was signed the week before the event by **Navantia's Chief Operating Officer, Gonzalo Mateo**, and **Leonardo Electronics' Marketing and Sales Director, Davide Fazio**. The agreement aims to **explore new market opportunities**, with particular focus on modular and interoperable solutions that integrate the technological strengths of both companies.

As indicated in the official statements, the MoU aims to **complement the respective portfolios**: Navantia with its wide range of naval units — from **patrol boats to frigates**, including **corvettes and aircraft carriers** — and Leonardo with a consolidated offer of **sensors, radars, fire control systems, and naval armaments**, flexible and adaptable to different platforms and operational scenarios.

A solid industrial legacy at the service of innovation

The collaboration between **Navantia and Leonardo** is not new: it is an industrial relationship that originated **several decades ago** and has led to benchmark projects in the European naval landscape. Among these stands out the **F110 frigate program** of the Spanish Navy, on which Leonardo provided the **OTO 127/64 LW gun**, the **fire control radar** integrated into Navantia systems, and the **automatic ammunition handling system (AAHS)**.

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These systems, widely **tested and already operational on numerous platforms**, are also mounted on units of the **BAM (Buques de Acción Marítima) class**. Navantia ships are also

equipped with **OTO 76/62 mm guns** and Leonardo radars, demonstrating the reliability and integration of the two technologies. In addition to the Spanish Navy, many **foreign navies** have chosen the Navantia-Leonardo combination for their operational needs, recognizing the value of an integrated and high-performance system.

To testify to the solidity and depth of this alliance, key figures from both companies were present during the official announcement: **José Manuel Mondéjar**, Commercial Director of Navantia; **Cristina Abad**, Director of Navantia Sistemas; **Ludovica Rendine**, Head of International Business Development for Leonardo in Spain; and **Alverto Bava**, Vice President of Marketing and Sales for Leonardo's Electronics Division for Europe and Africa.

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This presence confirms the mutual interest in enhancing not only technical but also **commercial and strategic synergies**, with the aim of jointly addressing future developments in the global military naval market.

Towards a faster, more flexible, and technologically autonomous response

The most innovative aspect of the new agreement concerns the **flexibility and commercial agility** that Navantia and Leonardo intend to generate as a competitive advantage. In a sector where the **speed of response to customer needs** is a decisive factor, the ability to decide, adapt, and act quickly is a fundamental strategic element.

According to the official statements, the agreement aims to **optimize decision-making times**, streamline processes, and increase the ability to respond to tenders, offering **integrated and scalable packages** to navies around the world. The two companies will thus be able to **jointly participate in international programs**, develop new technologies in a coordinated manner, and strengthen their **presence in emerging markets**.

Finally, the agreement also has a strategic value for the **European Defense industry**, promoting the development of **sovereign technological capabilities**. In an international context where industrial autonomy and maritime security are becoming increasingly urgent priorities, Navantia and Leonardo represent two key players in the **construction of a stronger and more independent European Defense ecosystem**.

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The joint announcement of Navantia and Leonardo at FEINDEF 2025 is not only a confirmation of an already well-established collaboration but **the beginning of a new phase** oriented towards **flexibility, technological integration, and international expansion**. In a world where naval security challenges are constantly evolving, the alliance between these two industrial leaders is destined to play a central role in the **development of competitive, innovative, and sustainable naval solutions** for the navies of the future.

News link: https://www.analisidifesa.it/2025/05/navantia-e-leonardo-annunciano-un-mou-al-salone-feindef-2025/